

## A Day on the Job

STEPHANIE MADISON chats with **Rob Carlile**,  
managing director of Vision Scapes.

**6am-8am:** I met with our landscape construction team at our shed to organise equipment and materials for the day ahead. I then went to a site inspection – we like to fit in with our clients' schedules so are happy to meet with them before they have to go to work.

**8am-9am:** I met with a prospective client at their home at Toowong for a new quote meeting. They originally only wanted to landscape around their pool but are now after landscaping for their whole property.

**9am-10am:** I met with our site manager to ensure the day is running to schedule, though we rarely have any issues.

**10am-11am:** Smoko time. I enjoy a break with my team as we get to relax and talk about non-work things. I then catch up with clients to go through the project timeline and ensure we are on track to finish the jobs when we promised.

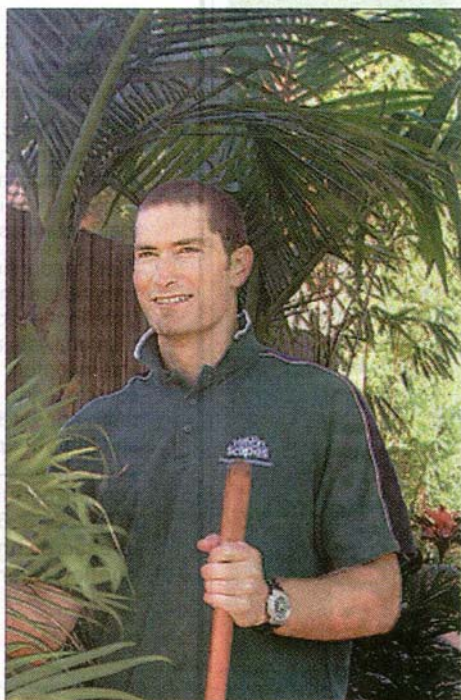
**11am-noon:** I head back to the office to spend some time on the administration side of my job – putting quotes together, planning and scheduling up-coming projects, discuss management issues with the team and finalise staff appraisals.

**Noon-2pm:** After lunch each day, I have a meeting with the design team to go through current design plans and organise site visits where necessary.

**2pm-5pm:** I did two site visits – one at Bardon and one at Hamilton. When we do a site visit, we meet with the potential client and discuss what their ideas are, give them some ideas of what we think will work with their personal style and the style of their home as well as measure their yard so we can draw up some design concepts.

**5pm-7pm:** I head back to office and follow up on my daily schedule, check tomorrow's events and ensure all materials have been ordered and delivered to the sites.

.....  
**When you got out of bed this morning, what were you looking forward to about the day?** I always look forward to encountering new challenges. Even though my days are fairly structured, without a doubt something new always comes up that I cannot account for –



which keeps the job interesting.

**What is the best thing that has happened so far today?** Seeing the new designs our design team is working on. They amaze and inspire me each time I see a new design. I also booked in two new projects. It is very rewarding when new clients come on board and it's exciting to think how we are going to transform their yards and add to their home.

**What is knock-off time?** I try to finish at 6pm each day so that I can spend some relaxation time at home with my wife and kids in my own yard.

---

**Readers interested in having their "day on the job" considered for publication should email [Cleditorial@thecouriermail.com.au](mailto:Cleditorial@thecouriermail.com.au)**